

**COMPONENT MFG, INC.**  
**Cost \$s By Territory**  
**December, 2009**

TerrNo	RepName	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
03	REP AAA	\$9,647	\$9,711	\$10,286	\$8,557	\$8,722	\$8,907	\$8,634	\$9,085	\$10,708	\$10,312	\$9,325	\$9,657	\$113,551
04	REP BBB	\$774	\$843	\$821	\$789	\$779	\$864	\$876	\$915	\$809	\$793	\$830	\$838	\$9,931
05	REP CCC	\$2,680	\$2,458	\$2,479	\$2,328	\$2,520	\$2,714	\$2,560	\$2,586	\$2,511	\$2,573	\$2,612	\$2,628	\$30,648
08	REP DDD	\$4,854	\$4,634	\$4,857	\$5,275	\$4,899	\$4,763	\$4,909	\$5,001	\$4,956	\$4,938	\$5,373	\$5,110	\$59,568
11	REP EEE	\$1,002	\$913	\$1,546	\$1,011	\$1,002	\$1,072	\$1,040	\$1,050	\$1,027	\$1,063	\$1,024	\$1,101	\$12,851
12	REP FFF	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13	REP GGG	\$828	\$978	\$784	\$811	\$1,282	\$794	\$1,269	\$819	\$884	\$903	\$801	\$851	\$11,004
15	REP HHH	\$3,937	\$3,896	\$4,060	\$4,342	\$4,377	\$4,198	\$4,730	\$5,049	\$3,968	\$4,367	\$4,251	\$4,275	\$51,449
20	REP JJJ	\$3,381	\$3,577	\$3,670	\$3,671	\$3,871	\$3,660	\$3,871	\$3,752	\$3,965	\$3,894	\$3,857	\$3,787	\$44,957
21	REP LLL	\$1,622	\$1,651	\$1,822	\$2,117	\$1,749	\$1,190	\$1,659	\$1,710	\$1,665	\$1,702	\$1,893	\$1,751	\$20,531
23	REP MMM	\$5,223	\$4,810	\$4,742	\$7,843	\$4,621	\$4,846	\$4,846	\$5,142	\$5,164	\$4,813	\$4,847	\$4,910	\$61,806
24	REP NNN	\$1,077	\$1,172	\$1,137	\$1,226	\$1,591	\$1,268	\$1,114	\$1,125	\$1,226	\$1,126	\$1,314	\$1,345	\$14,720
27	REP RRR	\$477	\$486	\$505	\$519	\$509	\$514	\$541	\$563	\$549	\$588	\$559	\$573	\$6,383
31	REP SSS	\$8,546	\$8,467	\$8,108	\$8,031	\$8,052	\$8,249	\$8,352	\$8,323	\$8,172	\$8,583	\$9,427	\$8,607	\$100,918
32	REP TTT	\$1,741	\$1,721	\$1,765	\$1,925	\$1,754	\$2,025	\$1,810	\$1,865	\$1,769	\$1,897	\$1,783	\$1,804	\$21,860
40	REP UUU	\$183	\$194	\$181	\$189	\$183	\$185	\$209	\$187	\$203	\$192	\$203	\$200	\$2,309
44	REP VVV	\$2,261	\$2,113	\$2,127	\$2,341	\$2,319	\$2,211	\$2,422	\$3,722	\$2,347	\$2,242	\$2,386	\$2,445	\$28,936
48	REP WWW	\$4,438	\$4,861	\$4,976	\$4,815	\$5,206	\$4,900	\$4,736	\$4,839	\$4,758	\$6,953	\$4,873	\$5,120	\$60,474
53	REP YYY	\$105	\$111	\$99	\$99	\$99	\$93	\$111	\$111	\$118	\$111	\$111	\$105	\$1,275
PR	REP XXX	\$3,268	\$3,597	\$3,709	\$3,611	\$9,275	\$3,728	\$3,328	\$3,682	\$3,260	\$3,461	\$3,513	\$3,830	\$48,262
	<b>Totals</b>	<b>\$56,045</b>	<b>\$56,193</b>	<b>\$57,672</b>	<b>\$59,500</b>	<b>\$62,809</b>	<b>\$56,180</b>	<b>\$57,018</b>	<b>\$59,526</b>	<b>\$58,060</b>	<b>\$60,513</b>	<b>\$58,981</b>	<b>\$58,936</b>	<b>\$701,433</b>